



Progressive - Proactive



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Manufacturers Represented in Alabama and the Florida Panhandle

- AFL Telecommunications** fiber optic cable & accessories, splice closures, fiber management systems, cabinets, connector systems, monitoring systems, fusion splicers, project services
Noyes - fiber optic test equipment
Conductor Accessories – transmission dampers, clamps and fittings, copper and aluminum bus conductor, hydraulic tools & pumps
Dossert - substation accessories
Copperweld - guy strand, overhead ground wire, wire & strand, Copper clad steel products
Alumoweld - guy strand, overhead ground wire, wire & strand, aluminum clad steel products
- American Polywater (utility only)** cable lubricants & cleaners, specialty chemicals, aerosols
- Arbiter Systems, Inc.** GPS timing, frequency products, portable calibrators, and power meters
- Bitronics/Novatech** digital panel meters, IED's, and transducers
- Coastal Line Products** stainless steel & bronze pole line hardware
- Concast** fibercrete trench, box & flat pads, ground sleeves & vaults
- Doble Engineering Company** relay & breaker test equipment, on-line diagnostic systems for transformers & breakers, automated insulation analyzer
- High Voltage, Inc.** VLF hipots, AC & DC hipots, thumpers & radars, oil test sets
- INCON** on-line breaker monitor, digital LTC position indicator
- Inertia** 15-69kV GOAB switches and motorized switch operators
- JSHP Transformers** Large and Medium Power Transformers, 50 to 400MVA, 110 to 345kV
- K-Line Insulators** distribution/transmission silicone polymer insulators
- Kaddas** Wildlife mitigation devices for overhead construction
- Lamson Pipe Co** HDPE Roll Pipe
- Lovink Enerotech b.v** Medium voltage cable splices and terminations
- Lumca** Exterior decorative modular lighting fixtures, bollards, & Alum street lighting poles
- McWane Poles** Distribution wood equivalent to Ductile Iron Poles
- NEPTCO, Inc.** MULETAPE®, MULEGUN®, pre-lubed pulling tapes for cable installation, tapes
- Nexans** aluminum 600v secondary, TR-XLPE Primary URD, ACSR, AAC
- Pioneer Transformers** Network transformers to 3750KVA
- Powercon** metal-enclosed & metal-clad switchgear
- Prime Conduit Co** PVC Conduit (Sch 40 & 80), P & C Duct, Split Duct, Bore-Gard, PVC Elbows
- R&M Plastic Products LTD** Guy guards
- Richards Manufacturing** CU & AL connectors and lugs, hot-line clamps, UG and OH hardware, network protectors and accessories, 600/900 amp disconnectable joint system, 600/900 amp separable elbow connectors
- Royal Switchgear** Substation and distribution disconnect switches
- Tipper Tie Wire (panhandle only)** aluminum tie wire
- Uticom** signs, labels, tags, posts, decals, pole & tower markers; custom and stock

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